

# KLT AIR

Your Networking North Stars

Presented by Michael J Hughes  
My Career Transitions  
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# What you will learn

In this webinar, you will learn how to:

- Build and establish networks
- Focus on how personality works for you
- Become mindful of how people value integrity
- Ask questions with a purpose

**Do you have friends?**



“A friend may be waiting behind a stranger's face.”

— Maya Angelou

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Know

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## Like



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# Trust

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Know

Like

Trust

“The unexpected is usually what brings the unbelievable.”

— Mandy Kellogg Rye

AIR

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Advice

AIR



Information

AIR



Referrals

# AIR



Advice

Information

Referrals





“Perpetual optimism is  
a force multiplier”

- Colin Powell



**Thank You!**



Questions